



Customer Reference - International Debt Collection

Country: Germany
Company: DER Group
Industry: Tourism



<http://www.der.net/>

Key Facts of Cooperation

- Business relationship since: Juni 1999
- Type of debts: B2B and B2C
- Nature of debts: Cross-border & domestic
- Industry: Tourism

Company Profile

The DER Group is one of the leading tourism companies in Germany. Founded in 1917, the company became part of the REWE Group in 2000. Today, DER Group rounds out the REWE Group tourism interests, which include tour operators Dertour, Meier's world and ADAC Reisen, DER's own travel agencies, the business travel centers of FCm travel solutions, and foreign investments in Europe and North America.

Words of appreciation from a satisfied customer about international cooperation with EOS

Alexander Heil – Head of Finance and Accounting at the DER Deutsches Reisebüro GmbH about global cooperation with EOS:

„International receivables management is a very complex area, so it is essential to have reliable and competent partners around the world. We entrust our claims to EOS because we know that our receivables are in safe hands at EOS. Our local contact at EOS in Germany manages the whole area of international receivables management for us, while the debt collection process is handled locally by affiliated EOS companies or selected partners in keeping with globally agreed rules. In addition to a worldwide presence and local know-how, EOS has valuable experience in the collection industry. They operate professionally, fast and efficiently and they treat our defaulting customers with the right mixture of tact and integrity.“